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Meet Karen

Karen Nino is a passionate and accomplished Partner and Executive Recruiter in the Supply Chain & Operations practice at Relate Search. With a career rooted in building meaningful connections and a deep knowledge of manufacturing and industrial networks, Karen has become a trusted advisor to both clients and candidates. Her deep knowledge of end-to-end supply chain recruitment, spanning R&D, manufacturing & operations, quality, EHS, and commercialization, empowers her to drive meaningful outcomes for businesses and candidates.

Karen's recruitment journey began at Addison Group as an Executive Consultant, where she developed a strong foundation in the Engineering and Operations division. She went on to hold key roles at Korn Ferry, Lucas Group, and Proco Group, specializing in Supply Chain & Operations and expanding her industry knowledge. One of her proudest achievements was breaking into the semiconductor industry while at Korn Ferry, establishing a new network and securing placements in a highly technical and fast-growing market.

At Relate Search, Karen thrives on building partnerships that go beyond transactional relationships. She values trust, transparency, and a thorough understanding of client and candidate needs. Her ability to actively listen, problem-solve, and leverage her extensive network ensures the perfect match for both parties. Karen is passionate about the process of manufacturing and supply chain, finding fulfillment in learning how products are made and how they contribute to the bigger picture.

Born in Harlingen, Texas, and raised in Houston, Karen studied at the University of Houston. Outside of work, she is a proud mom to her daughter, Alyssa, a talented flutist in a state-winning marching band. Karen is also an avid CrossFit enthusiast, competitive by nature, and enjoys taking on challenges like running a half marathon with no training or cycling 40-60 miles for fun. She's passionate about giving back, participating in causes like the MS150 fundraiser to support those affected by multiple sclerosis.